

Cloutility software

- Multi-tenant
- Self-service
- Reporting
- Billing automation
- ...and much more

auwau



Frontsafe is a leading backup service provider in the Nordics.

Frontsafe protects more than 3000 businesses with backup and disaster recovery solutions.

Frontsafe is part of **J2 Global** and delivers enterprise-class data protection with IBM Spectrum Protect and Cloutility globally and locally.

www.frontsafe.dk

FrontSafe runs public, private and hybrid cloud data protection services for thousands of businesses, and secures the backups of tens of thousands of client machines. To manage and scale a business like this, enterprise-class technology is needed.

The combination of IBM Spectrum Protect and the Cloutility software platform allows **FrontSafe** to protect and manage petabytes of data efficiently and to standardize and automate as many processes as possible.

The built-in Cloutility partner module enables **FrontSafe** to go to market through a network of partners and resellers. Partners have their own tenants in Cloutility, and through their own logins, partners have access to adding and managing their own customers (descendant tenants). Cloutility has OEM-capabilities, which enables partners to deliver the **FrontSafe** solution to their respective end-customers using their own names and brands.

FrontSafe sends out thousands of email status reports to their partners and end-customers every day. The (default) reporting process in Cloutility is a “set-it-and-forget-it” configuration which is defined once and then runs automatically afterwards. All users with logins also have access to current and historical reports through the “graphical user interface” (GUI) web-application (and REST API).

“With a very large eco-system of partners and end-customers in our Backup-as-a-Service solution billing-automation is extremely important to us. With the Cloutility portal platform 1000s of subscription based billing-lines are created automatically every month in a matter of seconds.”

Reda Al-Karbalaie, Partner Manager at Front-safe A/S